## With You On The Journey



## Investing For Retirement

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AdventistRetirement

This material has been prepared for informational and educational purposes only. It is not intended to provide, and should not be relied upon for investment, accounting, legal or tax advice.

## About US



## Goals \& Objectives

- To gain knowledge \& execute
- To tell your employees and share the knowledge
- Three ways to measure retirement savings
- Income, Longevity \& Place to Live
- Accumulation (saving) \& Decumulation (spending)
- Withdrawals (opportunity cost)
- Commit to implementing a financial plan
- Use the tools and resources available (Empower-e.g., My Financial Path)


Swami Vivekananda

## KNOWLEDGE WITHOUT ACTION IS MEAN/NGLESS

## Successful Financial Planning



- Other
- Debt Elimination
- Retirement
- Emergency Fund

Income Protection (Foundation)
Plans (Blueprints)

## Meet the average American family...



## The Facts

- 65\% of Americans are living paycheck to paycheck.
- More than one in five of those earning $\$ 100 \mathrm{~K}$ or more still live paycheck to paycheck.


## Planning

## Saved for Retirement



## Investing for Retirement

- How much income do I need?
- Longevity
-Where to live



## Tip: Review Your Savings Rate (contributions)




## New Just for you



AdventistRetirement

Seventh-day Adventist Church NORTH AMERICAN DIVISION

2 FT Certified Financial Planners (CFP's) at no additional cost to participants

## Let a CERTIFIED FINANCIAL PLANNER ${ }^{\text {TM }}$ professional

 create a plan for your futureThere is not cost and no minimum balance for this service. The service is CONFIDENTIAL!

- Identifying and prioritizing your financial goals
- Organizing your finances
- Retirement savings and income strategies
- Insurance and estate planning
- Saving for education
- Debt management



## Make an appointment

By phone: 833-301-9355
Online: seventhdayadventist.empowermytime.com

# The Truth <br> Two Best Friends 

Investments

- TIME
- COMPOUND INTEREST


## COMPOUND IT: Why it doesn't pay to wait.

## The Power of Time \& Compound Interest



Assuming an 8\% annual return, compounded monthly. Results are hypothetical and do not represent the performance of any actual investment. They do not take into account fees, expenses or taxes.

## Tip: Review your Asset Allocation

Young Employee


Hold a percentage of stocks equal to 100 minus your age. So, for a typical 60-year-old, 40\% of the portfolio should be equities. Give an example

## Seasoned Employee




Summary of Investment Performance as of December 31, 2021

|  |  | Total Return (Rank in Category) |  |  |  |  |  | Key Fund Statistics |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Name | 403(b) Assets | 1 Month | 3 Month | YTD | 1 Year | 3 Year | 5 Year | Std Dev 5 Yr | Prospectus Net Expense Ratio | Net Assets Share Clas |


| GC SSGA TDF Retirement Income | \$99,924,967 | 1.8 (-) | 3.2 (-) | 8.1 (-) | 8.1 (-) | -- | -- | -- | 0.11 | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US Fund Target-Date Retirement |  | 1.3 | 2.1 | 5.5 | 5.5 | 9.1 | 6.5 | 5.5 | 0.69 |  |
| GC SSGA TDF 2020 | \$116,251,009 | 2.3 (-) | 4.2 (-) | 10.6 (-) | 10.6 (-) | -- | -- | -- | 0.12 | - |
| US Fund Target-Date 2020 |  | 1.8 | 2.9 | 8.5 | 8.5 | 12.1 | 8.7 | 7.8 | 0.64 |  |
| GC SSGA TDF 2025 | \$157,460,228 | 2.6 (-) | 4.8 (-) | 12.1 (-) | 12.1 (-) | -- | -- | -- | 0.12 | - |
| US Fund Target-Date 2025 |  | 2.1 | 3.4 | 9.7 | 9.7 | 13.4 | 9.6 | 9.0 | 0.67 |  |
| GC SSGA TDF 2030 | \$130,159,387 | 2.7 (-) | 5.1 (-) | 12.9 (-) | 12.9 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2030 |  | 2.5 | 4.1 | 11.7 | 11.7 | 15.1 | 10.8 | 10.4 | 0.69 |  |
| GC SSGA TDF 2035 | \$121,744,588 | 2.9 (-) | 5.4 (-) | 13.8 (-) | 13.8 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2035 |  | 2.9 | 4.7 | 13.8 | 13.8 | 16.7 | 11.8 | 11.8 | 0.70 |  |
| GC SSGA TDF 2040 | \$123,761,386 | 3.1 (-) | 5.6 (-) | 14.7 (-) | 14.7 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2040 |  | 3.3 | 5.2 | 15.5 | 15.5 | 17.9 | 12.6 | 12.8 | 0.71 |  |
| GC SSGA TDF 2045 | \$116,231,846 | 3.3 (-) | 5.8 (-) | 15.4 (-) | 15.4 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2045 |  | 3.5 | 5.6 | 16.6 | 16.6 | 18.7 | 13.1 | 13.6 | 0.71 |  |
| GC SSGA TDF 2050 | \$76,463,190 | 3.4 (-) | $5.9(-)$ | 15.8 (-) | 15.8 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2050 |  | 3.6 | 5.7 | 17.1 | 17.1 | 19.0 | 13.3 | 13.9 | 0.72 |  |
| GC SSGA TDF 2055 | \$41,728,523 | 3.4 (-) | 5.9 (-) | 15.8 (-) | 15.8 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2055 |  | 3.6 | 5.8 | 17.3 | 17.3 | 19.2 | 13.4 | 14.0 | 0.71 |  |
| GC SSGA TDF 2060 | \$14,646,888 | 3.8 (-) | 6.1 (-) | 17.7 (-) | $17.7(-)$ | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2060 |  | 3.7 | 5.8 | 17.5 | 17.5 | 19.3 | 13.5 | 14.0 | 0.72 |  |
| GC SSGA TDF 2065 | \$293,267 | 3.4 (-) | 6.0 (-) | 15.7 (-) | 15.7 (-) | -- | -- | -- | 0.13 | - |
| US Fund Target-Date 2060 |  | 3.7 | 5.8 | 17.5 | 17.5 | 19.3 | 13.5 | 14.0 | 0.72 |  |




## How much income do I need?

## Rules of Thumb

- You should have 70-80\% of your employment income in retirement.
- Housing free and clear
- Vehicle(s) free and clear-newer model
- High cost of living area, not likely


## How much should you be saving for retirement?

With findings based on the Financial Wellness Tracker, consider using the following savings multiples as guidance for confidently replacing your income in retirement:


Source: Bank of America

## Sample Target 25

Saving
towards 20\%
Home Down-
Payment

Appropriate Life Insurance

## Sample Target <br> 35



## Sample Target <br> 45

## Retirement

Asset 3 x
Annual
Wages
Will \&
Advance
Directive

Six Month<br>Emergency Fund<br>Home $35 \%$ Owned

Appropriate Life
Insurance

## Sample Target 55

Retirement
Assets 5 x
Annual
Wages

Will \&
Advance
Directive

## Six Month Emergency Fund



Appropriate Life
Insurance

## Sample Target <br> 65

## Retirement <br> Assets 8 x <br> Annual <br> Wages

Will \&
Advance
Directive


Medicare
Part A

## Sample of Retirement Income Sources

- Defined contribution plans (403 b, 401 k, TRA)
- Defined benefit plans (pre-2000 church, others)
- Investment retirement accounts (IRA's)
- Social Security (www.ssa.gov)
- Rental properties
- Annuities (e.g., Secure Foundation)
- Investments (stocks, bonds, mutual funds, commodities)
- Cryptocurrency
- Personal savings
- Continued Employment


## Sample of Retirement Expenses

- Mortgage (if any)
- Rent (if any)
- Property taxes (real estate)
- Income tax (federal, state, sales)
- Credit card payments (if any)
- Personal loans (if any)
- Homeowner's/renter's insurance
- Homeowners' association dues (HOA)
- Home maintenance (repairs, cleaning, yard, etc.)
- Utilities (electricity, gas, water, sewer, trash, recycling, cable TV, internet)
- Health care costs (prescriptions, copays, deductibles)
- Transportation (loan, insurance, gasoline, repairs, maintenance, tags, inspection)
- Personal care (clothes, toiletries, haircuts, etc.)
- Vacations
- Entertainment (restaurants, museums, etc.)
- Charitable contributions (tithe, offerings, etc.)


## How will you spend your retirement dollars?

Here's how older Americans today spend their money.

|  | Ages 50-64 | Ages 65-74 | Ages 75 and older |
| :--- | :--- | :--- | :--- |
| Housing | $47.3 \%$ | $45.8 \%$ | $48.84 \%$ |
| Food | $12.6 \%$ | $13.2 \%$ | $11.9 \%$ |
| Health | $7.6 \%$ | $10.8 \%$ | $10.4 \%$ |
| Clothing | $3.2 \%$ | $3.1 \%$ | $2.9 \%$ |
| Transportation | $13.3 \%$ | $12 \%$ | $9.5 \%$ |
| Entertainment | $8.4 \%$ | $8 \%$ | $6.5 \%$ |
| Other | $3 \%$ | $3.9 \%$ | $5 \%$ |

## Probability of reaching 80 or 90 years



## Life Expectancy Calculator

Retirement \& Survivors Benefits: Life Expectancy Calculator

Office of the Chief Actuary
Retirement Planner
Retirement Estimator
Survivors Planner
Other Things to Consider
Apply for Benefits Online


Submit
https://www.ssa.gov/oact/population/longevity.html

## Simple Math

Retirement Age: 67 • Longevity, Age 90 = 23 Yrs.
\$200,000 Empower Account Balance
$\$ 200,000 / 23$ years $=\$ 8,696$ per year
$\$ 8,696 / 12$ months $=\$ 725$ monthly

| $\$ 1,500$ | Social Security (no reduction) |
| :--- | :--- |
| $\$ 725$ | DC- Empower (\$0 inflation, \$0 interest) |
| $\$ 600$ | Defined Benefit (Pre-2000) |
| $\$ 2,825$ | Monthly Income Sources |

## Where to live?

- Cost of living
- Medicare
- Real estate taxes
- Homeowner's insurance
- Hospitals
- Shopping
- Population
- Utilities
- Repairs
- Grandkids
- Church final move

Lower COL
No. 1: Mississippi 946 days No. 2: Oklahoma 901 days No. 3: Michigan 897 days No. 4: Arkansas (tied) 896 days No. 4: Alabama (tied) 896 days No. 6: Missouri 895 days No. 7: Tennessee 890 days No. 8: Kansas 889 days No. 9: Georgia 877 days No. 10: Texas 872 days

Higher COL
No. 1: Hawaii 428 days No. 2: California: 563 days No. 3: New York 592 days No. 4: Alaska 605 days No. 5: Oregon 605 days No. 6: Maryland 607 days No. 7: Massachusetts 621 days No. 8: Connecticut 623 days No. 9: Rhode Island 648 days No. 10: New Jersey 668 days

HOW LONG \$100,000

## WILL LAST YOU IN RETIREMENT

GOBankingRates created an analysis to evaluate how long $\$ 100,000$ would last an American living in each U.S. state based on Bureau of Labor Statistics retiree expenditure data and other research.


How does the cost of living in your area compare?

MY DETAILS

I currently live in
Dallas, TX

I want to move to
New York, NY

Household Income
\$60,000


Adults in Household
1 - 2

Children in Household
$0 \bigcirc 1 \bigcirc 2$

The cost of living in

## New York, NY is $34 \%$ higher $\uparrow$

You need to earn $\$ 80,397$ in New York, NY to have the same standard of living that $\$ 60,000$ provides in Dallas, TX.


Tax Cost Difference in New York, NY is $41 \%$ higher


SHARE (1) (i) (4)

## MORE FROM SMARTASSET

> How much house can you afford?
> Calculate your Income Taxes
> Calculate your property taxes
Calculate your monthly mortgage payment

## MORE ABOUT THIS PAGE

About this answer
> How do we calculate this answer

## HTTPS://SMARTASSET.COM/MORTGAGE/COST-OF-LIVINGCALCULATOR

## Will your savings be enough for the retirement income you'll need?

You may be surprised how much - or how little - even generously-sized accounts could potentially provide over the course of a retirement. The examples below illustrate how much a 65-year-old might safely withdraw in the first year of retirement.


* The accumulated investment savings by age 65 could provide an annual retirement income, adjusted for future inflation (in today's dollars), of this amount for a life expectancy of 91 years, if withdrawn at a sustained spending rate of $4.09 \%$.

Source: Chief Investment Office, Portfolio Analytics, "Beyond the 4\% rule: Determining sustainable retiree spending rates," January 2020.

## Spend Down/Withdrawal Sample

Spend down/
withdrawal

A plan or a strategy to spend, decumulate or withdraw assets during retirement.

# Important Considerations 

- Early Retirement (penalties, liquidity, health care)
- Retirement Activities (traveling, shopping, etc.)
- Eliminate all debt (including mortgage)
"Keep this truth in mind: No investment is as safe as a paid debt, putting your desire to invest in something before paying off your debts is usually a sign of immaturity, not financial sophistication."

Austin Pryor


## Withdrawals

Opportunity Cost (compound annually)

| Distribution |  | 100,000 | \$ | 100,000 |  | 100,000 | \$ | 100,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yrs. of growth |  | 0 Years |  | 0 Years |  | 30 Years |  | 40 Years |
| ROR (CI) |  | 6\% |  | 6\% |  | 6\% |  | 6\% |
| Investment balance | \$ | 100,000 | \$ | 100,000 |  | 100,000 | \$ | 100,000 |
| Investment Earnings (OC) | \$ | 79,084 | \$ | 220,713 | \$ | 474,349 | \$ | 928,571 |
| End Balance | \$ | 179,084 | \$ | 320,713 |  | 574,349 |  | 1,028,571 |
| Taxes \& Penalties |  |  |  |  |  |  |  |  |
| 24\% federal tax rate | \$ | $(24,000)$ | \$ | $(24,000)$ | \$ | $(24,000)$ | \$ | $(24,000)$ |
| 6\% state taxes | \$ | $(6,000)$ | \$ | $(6,000)$ | \$ | $(6,000)$ | \$ | $(6,000)$ |
| 10\% penalties (waived) | \$ |  | \$ |  |  | - |  |  |
| Total Taxes | \$ | $(30,000)$ | \$ | $(30,000)$ | \$ | $(30,000)$ | \$ | $(30,000)$ |
| Net estimated distribution |  | 70,000.00 |  | 70,000.00 |  | 70,000.00 |  | 70,000.00 |
| Total Potential Loss \$ | \$ | $(109,084)$ | \$ | $(250,713)$ |  | $(504,349)$ |  | $(958,571)$ |

## Important Considerations

- Taxation (strategic withdraws)
- Retirement or SemiRetirement (are you planning on working?)
- Reverse Mortgage?
- Insurance (health, life, long-term care)


## Important Considerations

Health Care Cost-Medicare will be your primary (Social Security trust fund), supplemental plan (15 yrs. Minimum qualification by June 30, 2020), SHARP (HRA).

Important Considerations

- Parsonage-(clergy)
- Required Minimum Distributions (RMD) at age 72
- Are you contributing enough (DC) 2022 \$20,500 maximum contribution \$6,500 additional age 50 plus?
- Social Security Benefits(estimated pension, age 70 optimizing) www.ssa.gov

Now that you can access your Statement instantly and from any device, we will not automatically send one by mail.

## mySocialsecuitity

Plan for the future, manage the present!
With your free and secure my Social Security account, you can receive personal estimates of future benefits based on your real earnings, see your latest Social Security Statement, and review your earnings history. It even makes it easy to request a replacement Social Security Card, check the status of an application online, and much more, from anywhere!


How else can we help you?



More Info Based on Age/Earnings

Access Your Statement Now

Now that you can access your Statement instantly and from any device, we will not automatically send one by mail.

## What we've covered

- To gain knowledge \& execute
- To tell your employees and share the knowledge
- Three ways to measure retirement savings
- Income, Longevity \& Place to Live
- Accumulation (saving) \& Decumulation (spending)
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## (4) wWW's to remember:

Defined Benefit Plan Estimate (The Church Pension Annuities Tables 2022) https://www.adventistretirement.org/employer/defined-benefit-plan/

## "Where Am I?"

https://www.adventistretirement.org/employee/defined-benefit-plan/
Secure Foundation
https://fascore.com/PDF/IRA/Great-West_SecureFoundation.pdf

## Social Security Administration <br> https://www.ssa.gov/

My Financial Path
New URL http://www.empowermyarp.com

## Q \& A

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