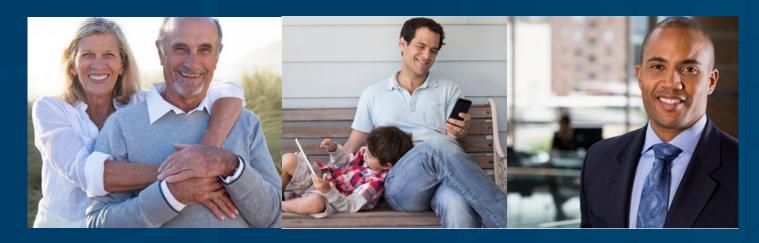
#### With You On The Journey





Presented by EDWIN G. ROMERO, MBA, Administrator/CEO

AdventistRetirement



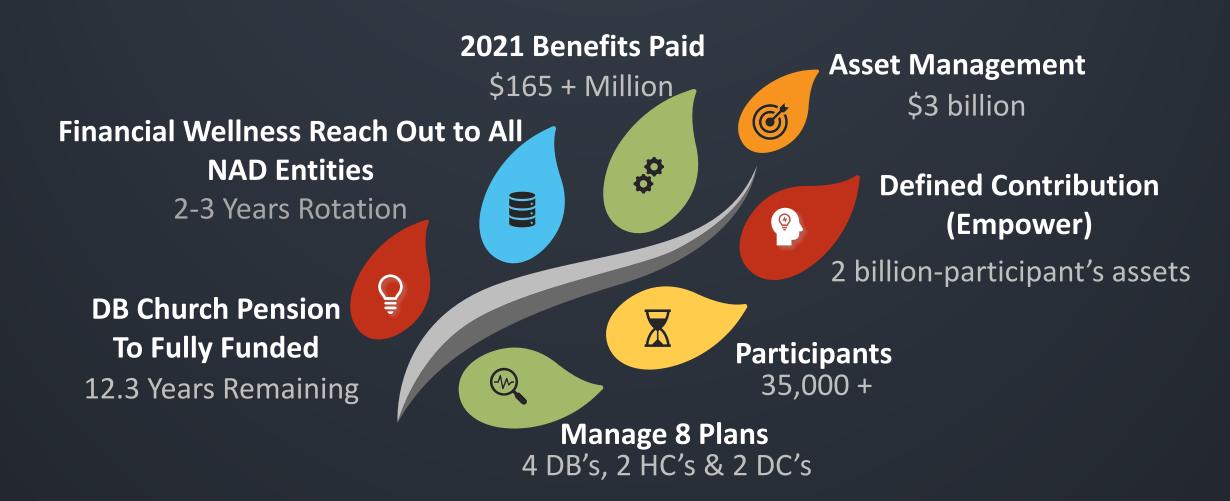
North American Division of Seventh-day Adventists



This material has been prepared for informational and educational purposes only. It is not intended to provide, and should not be relied upon for investment, accounting, legal or tax advice.

## AdventistRetirement

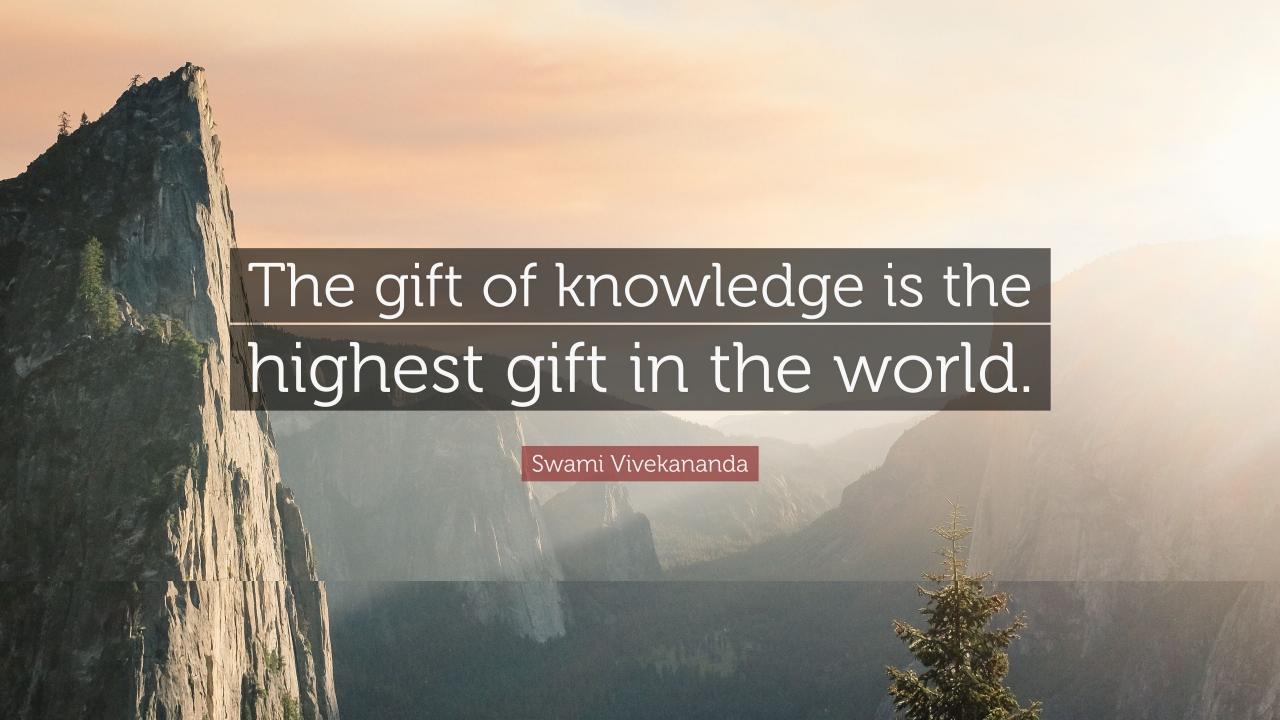




#### Goals & Objectives

- To gain knowledge & execute
- To tell your employees and share the knowledge
- Three ways to measure retirement savings
- Income, Longevity & Place to Live
- Accumulation (saving) & Decumulation (spending)
- Withdrawals (opportunity cost)
- Commit to implementing a financial plan
- Use the tools and resources available (Empower-e.g., My Financial Path)





# KNOWLEDGE WITHOUT ACTION IS MEANINGLESS Abu Bakr

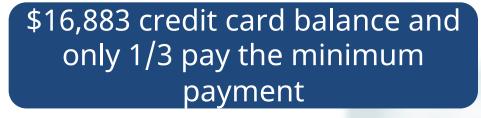


#### Successful Financial Planning



- Other
- Debt Elimination
- Retirement
- Emergency Fund
- Income Protection (Foundation)
- Plans (Blueprints)

#### Meet the average American family...



Their house is worth \$200,000, but owe \$137K

31% have less than \$500 saved and 19% have \$0 to cover emergencies

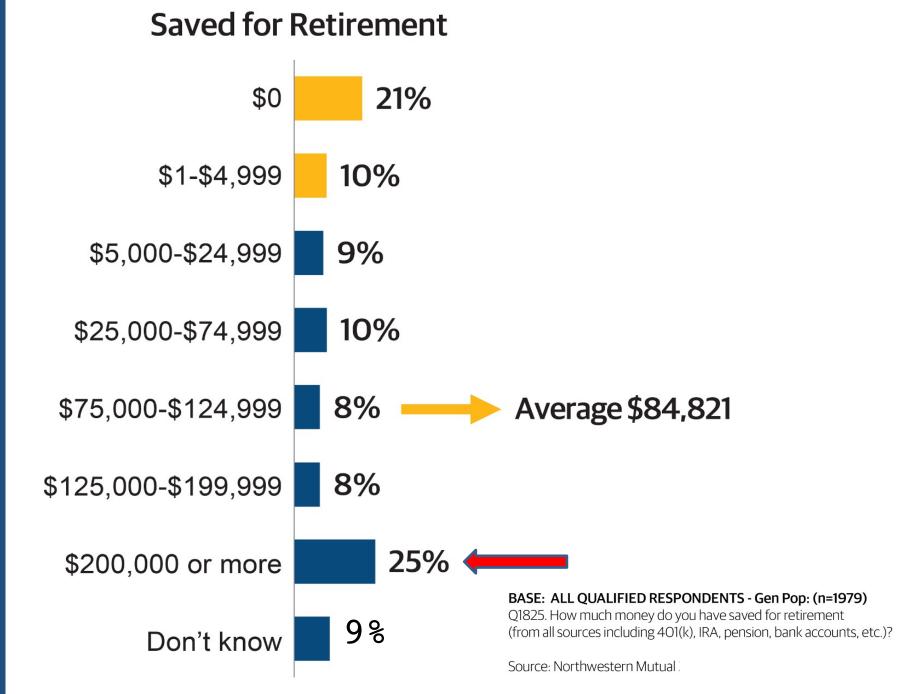
They make \$59,039 a year

59% of households do not have a budget.

#### The Facts



#### Planning

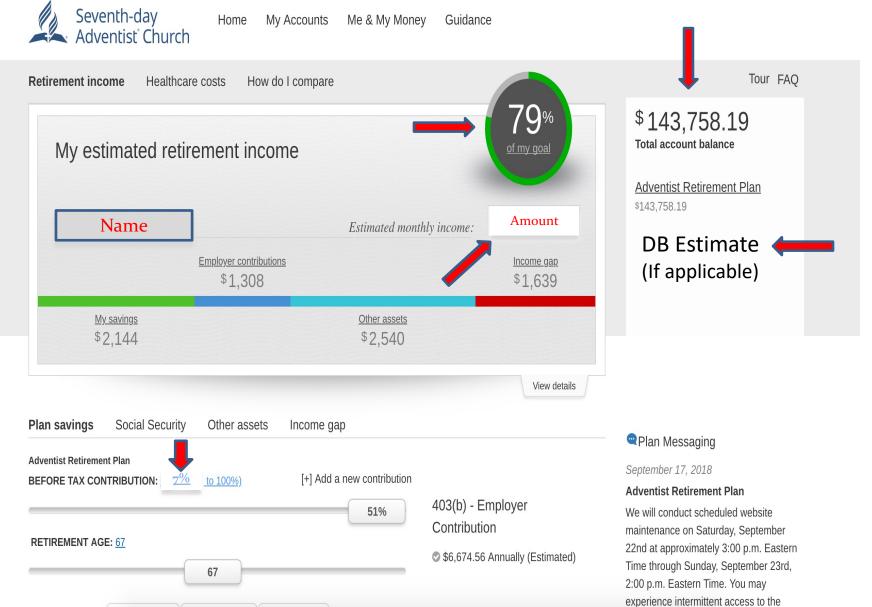




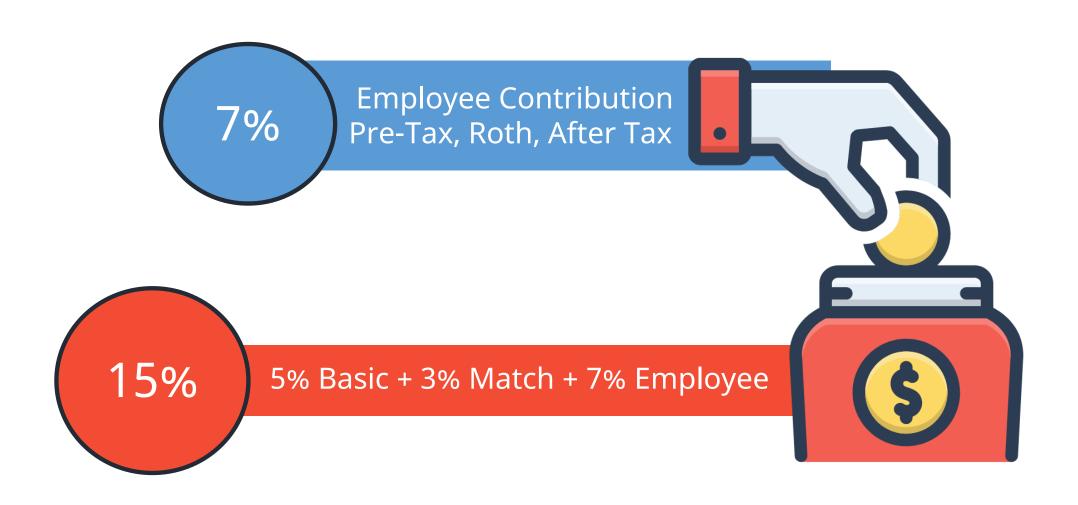
## Investing for Retirement

- How much income do I need?
- Longevity
- Where to live

## Tip: Review & Understand your Dashboard



#### Tip: Review Your Savings Rate (contributions)





## New Just for you







### 2 FT Certified Financial Planners (CFP's) at no additional cost to participants

#### Let a CERTIFIED FINANCIAL PLANNER™ professional create a plan for your future

There is not cost and no minimum balance for this service. The service is <a href="CONFIDENTIAL!">CONFIDENTIAL!</a>

- Identifying and prioritizing your financial goals
- Organizing your finances
- Retirement savings and income strategies
- Insurance and estate planning
- Saving for education
- Debt management





Make an appointment By phone: 833-301-9355

Online: seventhdayadventist.empowermytime.com

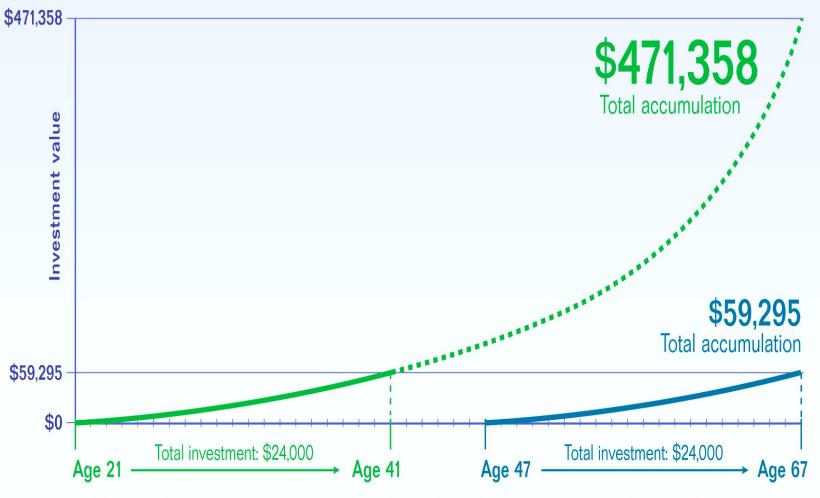
## The Truth Two Best Friends

Investments

- TIME
- COMPOUND INTEREST

## The Power of Time & Compound Interest

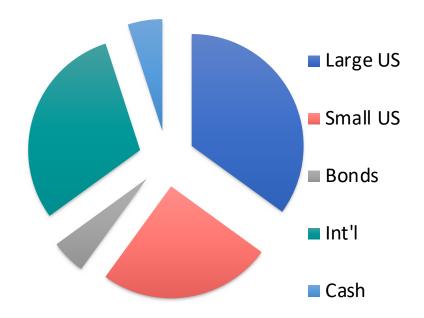
#### COMPOUND IT: Why it doesn't pay to wait.



Assuming an 8% annual return, compounded monthly. Results are hypothetical and do not represent the performance of any actual investment. They do not take into account fees, expenses or taxes.

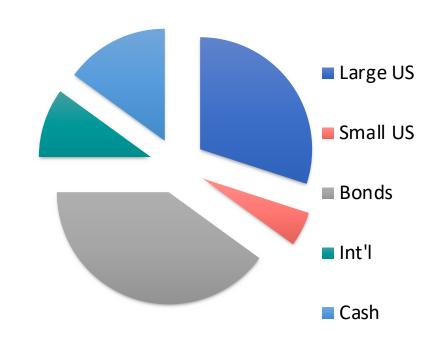
## Tip: Review your Asset Allocation

#### **Young Employee**



Hold a percentage of stocks equal to 100 minus your age. So, for a typical 60-year-old, 40% of the portfolio should be equities. Give an example

#### **Seasoned Employee**





#### Historical Risk/Return (1926-2020)

Average annual return: 9.4%
Best year (1982): 41.1%
Worst year (1931): -30.7%
Years with a loss: 23 of 95

#### 80% stocks / 20% bonds



#### Historical Risk/Return (1926-2020)

Average annual return: 9.8% Best year (1982): 45.4% Worst year (1931): -34.9% Years with a loss: 24 of 95

#### 100% stocks



#### Historical Risk/Return (1926-2020)

Average annual return: 10.3% Best year (1982): 54.2% Worst year (1931): -43.1% Years with a loss: 25 of 95

#### North American Division of the Seventh Day Adventist Church - 403(b) Plan

Summary of Investment Performance as of December 31, 2021



	Total Return (Rank in Category)					Key Fund Statistics				
Fund Name	403(b) Assets	1 Month	3 Month	YTD	1 Year	3 Year	5 Year	Std Dev 5 Yr	Prospectus Net Expense Ratio	
arget Date Funds										
GC SSGA TDF Retirement Income	\$99,924,967	1.8 (-)	3.2 (-)	8.1 (-)	8.1 (-)				0.11	_
US Fund Target-Date Retirement		1.3	2.1	5.5	5.5	9.1	6.5	5.5	0.69	
GC SSGA TDF 2020	\$116,251,009	2.3 (-)	4.2 (-)	10.6 (-)	10.6 (-)				0.12	_
US Fund Target-Date 2020		1.8	2.9	8.5	8.5	12.1	8.7	7.8	0.64	
GC SSGA TDF 2025	\$157,460,228	2.6 (-)	4.8 (-)	12.1 (-)	12.1 (-)				0.12	_
US Fund Target-Date 2025		2.1	3.4	9.7	9.7	13.4	9.6	9.0	0.67	
GC SSGA TDF 2030	\$130,159,387	2.7 (-)	5.1 (-)	12.9 (-)	12.9 (-)				0.13	_
US Fund Target-Date 2030		2.5	4.1	11.7	11.7	15.1	10.8	10.4	0.69	
GC SSGA TDF 2035	\$121,744,588	2.9 (-)	5.4 (-)	13.8 (-)	13.8 (-)				0.13	-
US Fund Target-Date 2035		2.9	4.7	13.8	13.8	16.7	11.8	11.8	0.70	
GC SSGA TDF 2040	\$123,761,386	3.1 (-)	5.6 (-)	14.7 (-)	14.7 (-)				0.13	-
US Fund Target-Date 2040		3.3	5.2	15.5	15.5	17.9	12.6	12.8	0.71	
GC SSGA TDF 2045	\$116,231,846	3.3 (-)	5.8 (-)	15.4 (-)	15.4 (-)				0.13	-
US Fund Target-Date 2045		3.5	5.6	16.6	16.6	18.7	13.1	13.6	0.71	
GC SSGA TDF 2050	\$76,463,190	3.4 (-)	5.9 (-)	15.8 (-)	15.8 (-)				0.13	-
US Fund Target-Date 2050		3.6	5.7	17.1	17.1	19.0	13.3	13.9	0.72	
GC SSGA TDF 2055	\$41,728,523	3.4 (-)	5.9 (-)	15.8 (-)	15.8 (-)				0.13	_
US Fund Target-Date 2055		3.6	5.8	17.3	17.3	19.2	13.4	14.0	0.71	
GC SSGA TDF 2060	\$14,646,888	3.8 (-)	6.1 (-)	17.7 (-)	17.7 (-)				0.13	-
US Fund Target-Date 2060		3.7	5.8	17.5	17.5	19.3	13.5	14.0	0.72	
GC SSGA TDF 2065	\$293,267	3.4 (-)	6.0 (-)	15.7 (-)	15.7 (-)				0.13	-
US Fund Target-Date 2060		3.7	5.8	17.5	17.5	19.3	13.5	14.0	0.72	

#### North American Division of the Seventh Day Adventist Church - 403(b) Plan Summary of Investment Performance as of December 31, 2021

	1 Month	3 Month	YTD
Target Date Funds	2025-Ag	e 64 📉	
	2020 1	3.2 (-)	81(-)
	2030-Age	2.1 —	5.5
	2035-Age	e 54 29	
	2.6 (-)		12.1 (-)
			9.7
	2040-Ag	e 491 (-)	12.7
	2045-Ag	re 44 <sup>4</sup> (-)	100
	2.9	4.7	13.8
	3.1(-)	5.6 (-)	14.7 (-)
	2055-Ag	ge 32 <sub>5.2</sub> =	



8.1 (-) 5.5

10.6 (-)

8.5

12.1 (-) 9.7

12.9 (-) 11.7

13.8 (-) 13.8

14.7 (-) 15.5

15.4 (-) 16.6

15.8 (-) 17.1

15.8 (-) 17.3

17.7 (-) 17.5

15.7 (-) 17.5



Year					
9.1	5.5				
12.1	7.8				
	9.0				
	10.4				
	11.8				
	12.8				
	13.6				
	13.9				
	14.0				
	14.0				
19.3	14.0				



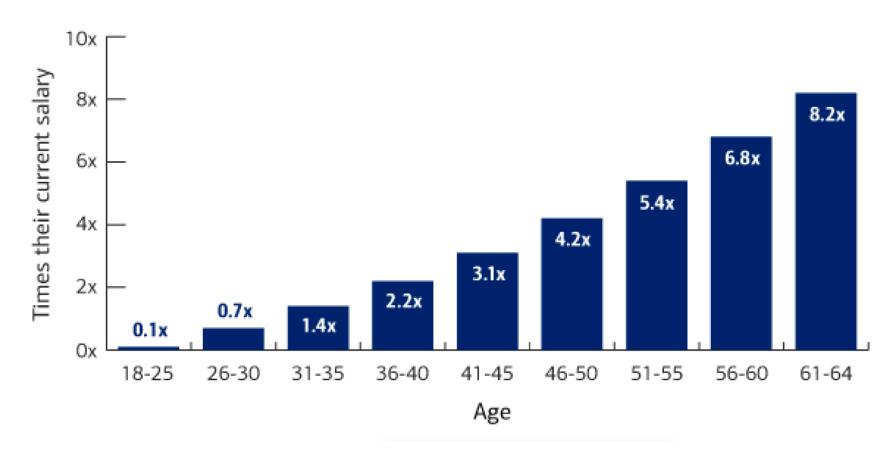
## How much income do I need?

#### **Rules of Thumb**

- You should have 70-80% of your employment income in retirement.
- Housing free and clear
- Vehicle(s) free and clear—newer model
- High cost of living area, not likely

#### How much should you be saving for retirement?

With findings based on the Financial Wellness Tracker, consider using the following savings multiples as guidance for confidently replacing your income in retirement:



Source: Bank of America

25

Retirement Contributions Started Reducing
Educational
Debt
5-10 Yrs. Plan
elimination

Will & Advance Directive Saving towards Emergency Fund

Saving towards 20% Home Down-Payment

Appropriate Life Insurance

35

Retirement Asset 1.3 x Annual Wages

Will & Advance Directive Three Month Emergency Fund Purchase home or Saving towards 20% Home Down Payment

Appropriate Life Insurance

45

Retirement Asset 3 x Annual Wages

Will & Advance Directive

Six Month Emergency Fund Home 35% Owned

Appropriate Life Insurance

55

Retirement Assets 5 x Annual Wages

Will & Advance Directive

Six Month Emergency Fund

Home 60% Owned Appropriate Life Insurance

65

Retirement Assets 8 x Annual Wages

Will & Advance Directive Six Month Emergency Fund Home 100% Owned

Medicare Part A

#### Sample of Retirement Income Sources

- Defined contribution plans (403 b, 401 k, TRA)
- Defined benefit plans (pre-2000 church, others)
- Investment retirement accounts (IRA's)
- Social Security (www.ssa.gov)
- Rental properties
- Annuities (e.g., Secure Foundation)
- Investments (stocks, bonds, mutual funds, commodities)
- Cryptocurrency
- Personal savings
- Continued Employment



#### Sample of Retirement Expenses

- Mortgage (if any)
- Rent (if any)
- Property taxes (real estate)
- Income tax (federal, state, sales)
- Credit card payments (if any)
- Personal loans (if any)
- Homeowner's/renter's insurance
- Homeowners' association dues (HOA)
- Home maintenance (repairs, cleaning, yard, etc.)
- Utilities (electricity, gas, water, sewer, trash, recycling, cable TV, internet)

- Health care costs (prescriptions, copays, deductibles)
- Transportation (loan, insurance, gasoline, repairs, maintenance, tags, inspection)
- Personal care (clothes, toiletries, haircuts, etc.)
- Vacations
- Entertainment (restaurants, museums, etc.)
- Charitable contributions (tithe, offerings, etc.)



#### How will you spend your retirement dollars?

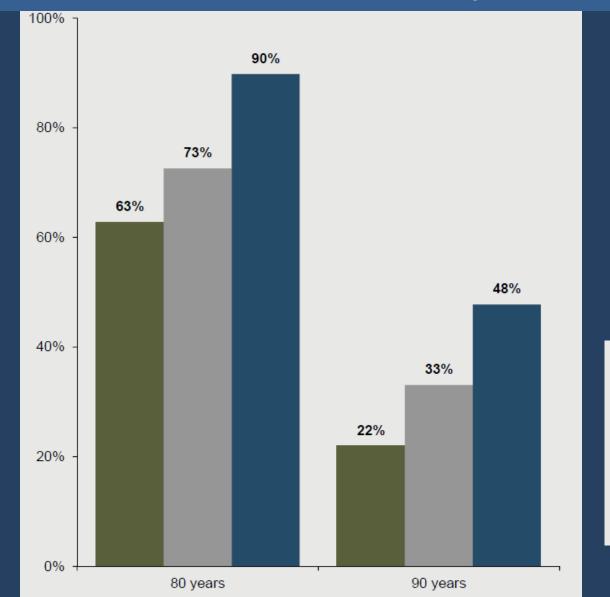
Here's how older Americans today spend their money.

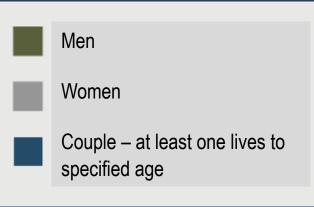
Ages 50-64 Age	es 65-74 Ages	s 75 and older
<b>Housing</b> 47.3% 45.8	3% 48.84	4%
Food 12.6% 13.2	2% 11.99	%
<b>Health</b> 7.6% 10.8	3% 10.49	%
<b>Clothing</b> 3.2% 3.19	% 2.9%	)
Transportation 13.3% 12%	9.5%	)
Entertainment 8.4% 8%	6.5%	
<b>Other</b> 3% 3.99	% 5%	

**Consider Inflation** 

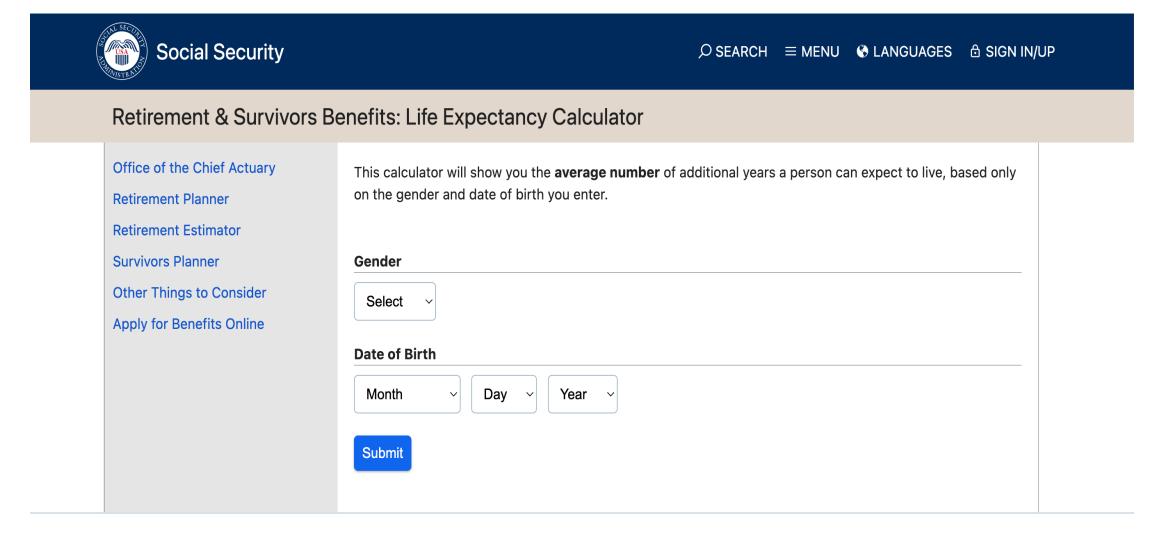
Source: Zahra Ebrahimi

#### Probability of reaching 80 or 90 years





#### Life Expectancy Calculator



https://www.ssa.gov/oact/population/longevity.html

#### Simple Math

Retirement Age: 67 • Longevity, Age 90 = 23 Yrs.

\$200,000 Empower Account Balance

```
$200,000/23 years = $8,696 per year
```

\$8,696/12 months = \$725 monthly

\$1,500	Social Security (no reduction)
\$ 725	DC- Empower (\$0 inflation, \$0 interest)
\$ 600	Defined Benefit (Pre-2000)
\$2,825	Monthly Income Sources

For illustrative purposes only.

### Where to live?

- Cost of living
- Medicare
- Real estate taxes
- Homeowner's insurance
- Hospitals
- Shopping
- Population
- Utilities
- Repairs
- Grandkids
- Church final move



#### **Lower COL**

No. 1: Mississippi 946 days

No. 2: Oklahoma 901 days

No. 3: Michigan 897 days

No. 4: Arkansas (tied) 896 days

No. 4: Alabama (tied) 896 days

No. 6: Missouri 895 days

No. 7: Tennessee 890 days

No. 8: Kansas 889 days

No. 9: Georgia 877 days

**No. 10: Texas** 872 days

### **Higher COL**

No. 1: Hawaii 428 days

No. 2: California: 563 days

No. 3: New York 592 days

No. 4: Alaska 605 days

No. 5: Oregon 605 days

No. 6: Maryland 607 days

No. 7: Massachusetts 621 days

No. 8: Connecticut 623 days

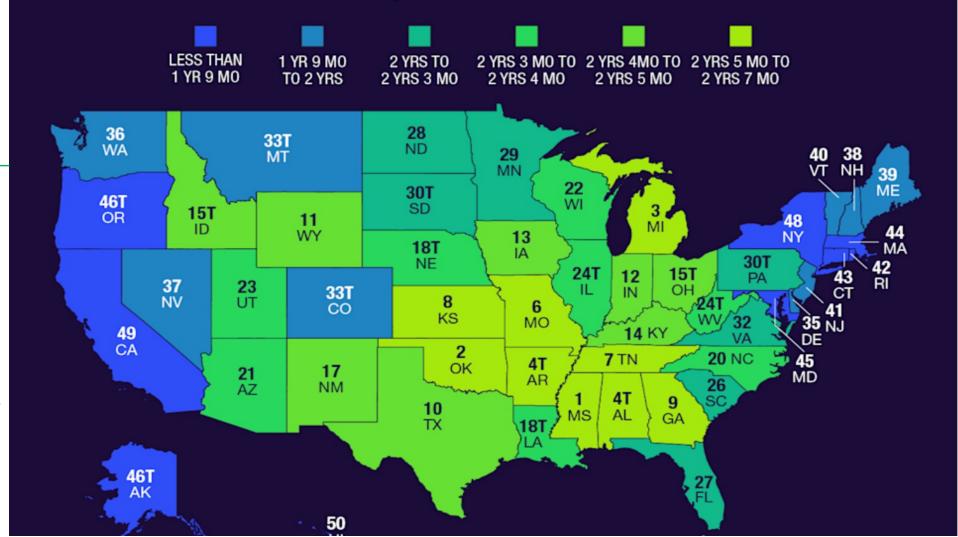
No. 9: Rhode Island 648 days

No. 10: New Jersey 668 days

#### COL=Cost of Living

## HOW LONG \$100,000 WILL LAST YOU IN RETIREMENT

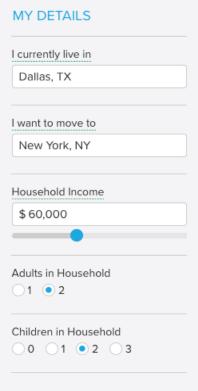
GOBankingRates created an analysis to evaluate how long \$100,000 would last an American living in each U.S. state based on Bureau of Labor Statistics retiree expenditure data and other research.

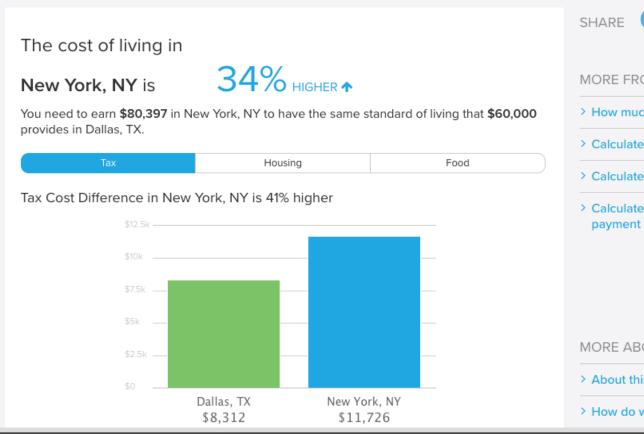


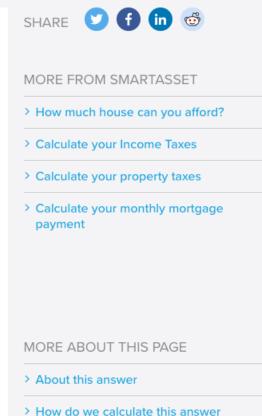
HOME BUYING

I'm an Advisor

### How does the cost of living in your area compare?







HTTPS://SMARTASSET.COM/MORTGAGE/COST-OF-LIVING-CALCULATOR

### Will your savings be enough for the retirement income you'll need?

You may be surprised how much — or how little — even generously-sized accounts could potentially provide over the course of a retirement. The examples below illustrate how much a 65-year-old might safely withdraw in the first year of retirement.

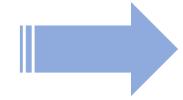
Savings value at age 65		Annual income from savings*	
\$300,000	$\Rightarrow$	\$12,270/year	
\$1,000,000	$\Rightarrow$	\$40,900/year	
\$1,500,000	$\Rightarrow$	\$61,350/year	

<sup>\*</sup> The accumulated investment savings by age 65 could provide an annual retirement income, adjusted for future inflation (in today's dollars), of this amount for a life expectancy of 91 years, if withdrawn at a sustained spending rate of 4.09%.

Source: Chief Investment Office, Portfolio Analytics, "Beyond the 4% rule: Determining sustainable retiree spending rates," January 2020.

# Spend Down/Withdrawal Sample

Spend down/ withdrawal



A plan or a strategy to spend, decumulate or withdraw assets during retirement.

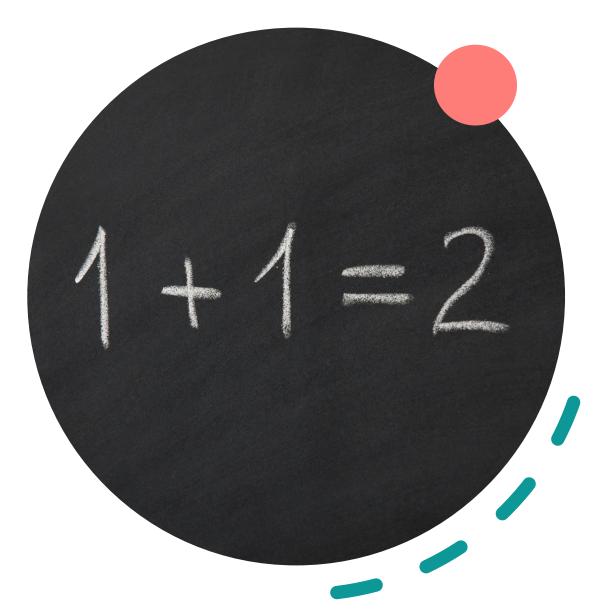
## **Important Considerations**

- Early Retirement (penalties, liquidity, health care)
- Retirement Activities (traveling, shopping, etc.)
- Eliminate all debt (including mortgage)



"Keep this truth in mind: No investment is as safe as a paid debt, putting your desire to invest in something before paying off your debts is usually a sign of immaturity, not financial sophistication."

Austin Pryor



### Withdrawals

Opportunity Cost (compound annually)						
Distribution	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000		
Yrs. of growth	10 Years	20 Years	30 Years	40 Years		
ROR (CI)	6%	6%	6%	6%		
Investment balance	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000		
Investment Earnings (OC)	\$ 79,084	\$ 220,713	\$ 474,349	\$ 928,571		
End Balance	\$ 179,084	\$ 320,713	\$ 574,349	\$ 1,028,571		
Taxes & Penalties						
24% federal tax rate	\$ (24,000)	\$ (24,000)	\$ (24,000)	\$ (24,000)		
6% state taxes	\$ (6,000)	\$ (6,000)	\$ (6,000)	\$ (6,000)		
10% penalties (waived)	\$ -	\$ -	\$ -	\$ -		
Total Taxes	\$ (30,000)	\$ (30,000)	\$ (30,000)	\$ (30,000)		
Net estimated distribution	\$ 70,000.00	\$ 70,000.00	\$ 70,000.00	\$ 70,000.00		
				·		
Total Potential Loss \$	\$ (109,084)	\$ (250,713)	\$ (504,349)	\$ (958,571)		



## **Important Considerations**

- Taxation (strategic withdraws)
- Retirement or Semi-Retirement (are you planning on working?)
- Reverse Mortgage?
- Insurance (health, life, long-term care)







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We have redesigned the Social Security Statement to provide you the most useful information up front and at a glance.

### Check your *Statement* every year







**Review Your Earnings Record** 

Get **Personalized** Benefit **Estimates** 

**More Info Based** on Age/Earnings

**Access Your Statement Now** 

Now that you can access your Statement instantly and from any device, we will not automatically send one by mail.

Now that you can access your Statement instantly and from any device, we will not automatically send one by mail.

#### my Social Security

#### Plan for the future, manage the present!

With your free and secure my Social Security account, you can receive personal estimates of future benefits based on your real earnings, see your latest Social Security Statement, and review your earnings history. It even makes it easy to request a replacement Social Security Card, check the status of an application online, and much more, from anywhere!

**Login Now** 

Learn More

### How else can we help you?







Apply for Retirement



**Check Application** or Appeal Status







COVID **Publications** 

### What we've covered

- To gain knowledge & execute
- To tell your employees and share the knowledge
- Three ways to measure retirement savings
- Income, Longevity & Place to Live
- Accumulation (saving) & Decumulation (spending)
- Withdrawals (opportunity cost)
- Commit to implementing a financial plan
- Use the tools and resources available (e.g., Empower My Financial Path)



### WWW's to remember:



**Defined Benefit Plan Estimate** (The Church Pension Annuities Tables 2022) https://www.adventistretirement.org/employer/defined-benefit-plan/

"Where Am I?"

https://www.adventistretirement.org/employee/defined-benefit-plan/

**Secure Foundation** 

https://fascore.com/PDF/IRA/Great-West\_SecureFoundation.pdf

**Social Security Administration** 

https://www.ssa.gov/

**My Financial Path** 

New URL http://www.empowermyarp.com

AdventistRetirement



### Q&A

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443.391.7300

adventistretirement.org